

68 days

MAGA's war against our Constitution & rule of law



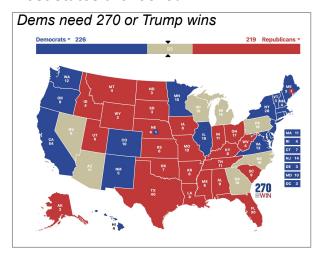
The state of "normal politics" 68 days out

2024 is still a jump ball

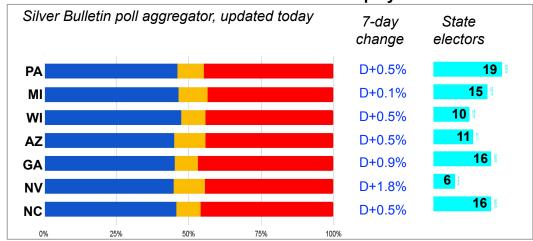
After Democrats' fantastic month, we have a tie 68 days out



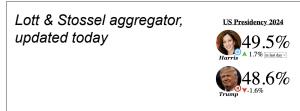
1. Most states are locked



2. Dems need 44 electors from the states still in play



3. Betting markets are even



4. The seven closest states have been tied for at least 2 cycles

- 42 million eligible voters
- 93 electoral college electors
- 31 million votes in '20
 - o Biden won 6 of 7, 15.4m to 15.2m
- 27 million votes in '16
 - Trump won 5 of 7, 12.9 to 12.3

Marginal voters decide as late as possible

For years, marginal voters have made final decisions at the last minute





1988 Mike Dukakis

Voters moved 25 points in 4 months



2004 John Kerry

Voters moved 6 points in 4 months



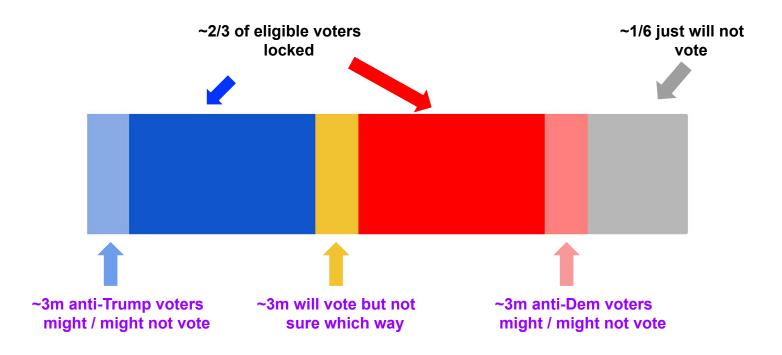
2012 Mitt Romney

Voters moved 5 points in 3 weeks

In 2024, marginal voters are unusual



America is polarized; only ~1 in 5 of ~42m eligible are available to be influenced

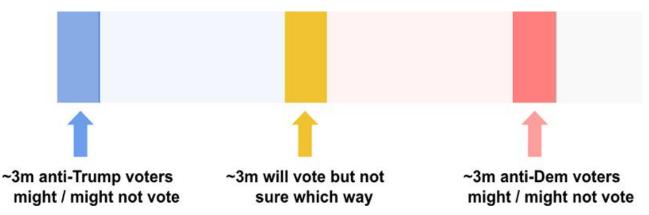


Marginal voters resist typical tactics



Ignore locked-in votes and therefore polls, and the landscape becomes more clear

- They move in murmurations
 - They live within networks that will start paying attention in a few weeks
 - Network tipping points will be shaped by influencers based on identity, social trust, norms, current events, and other factors unpredictably.
- Campaigns can reach them, but not they way they used to
 - We still have a few weeks to shape the information environment marginal voters will face
 - Rationality in general, and policy in particular, will play a limited and indirect role



Today's marginal groups hostile to politics





Key subgroups Key attributes Urban under-45 nonvoters Hostile to MAGA & "woke," & politics, & voting ~3m anti-Trump Black nonvoters Limited mainstream (vs. social) news eligible Much more enthusiasm for Harris than Biden Center-right, college Overwhelmingly dislike both parties from a social ~3m swing media / Fox media environment educated voters Non-college cultural Trust Trump on the economy, border, crime, conservative Trust Harris on abortion, empathy ~3m anti-Dem White Evangelical Fire and brimstone: Democrats are Satanic eligible Christians Much more enthusiasm for voting against Harris than for voting against Biden

Harris can win by calmly, firmly resisting Trump

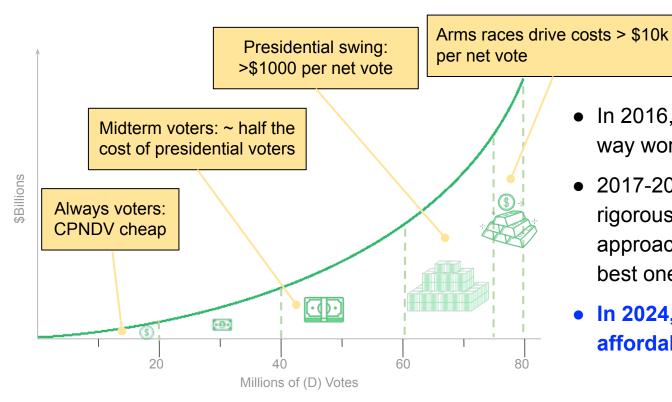
While persuading the middle, we need to calm theirs and fire up ours

	Our imperatives	Their imperatives
~3m anti-Trump eligible	Mobilize: get Trump-haters fired up in community	Dissuade: reassure re Trump; get influencers to criticize Harris
~3m swing voters	Persuade: deliver messages that don't interfere with turnout objectives	Persuade: deliver messages that don't interfere with turnout objectives
~3m anti-Dem eligible	Dissuade: reassure re Harris; get influencers to criticize Trump	Mobilize: get Harris-haters fired up in community

Dem innovators shifted the campaign cost curve







In 2016, Dem cost curve

way worse than GOP's

- 2017-2023, innovators rigorously tested alternative approaches & scaled the best ones
- In 2024, we still have affordable votes to go get



MAGA's information war against the rule of law

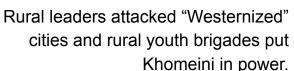
Rural backlash helps undermine trust in law

Blood & soil nationalism opposes the liberal democracy of "cosmopolitan elites" [from 2023]

Generalissimo Franco rode a military-rural movement to power

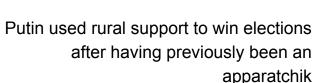


In 1928, in Europe's most scientifically & culturally advanced country, a fringe party began organizing around rural grievances





At school, students bullied Mao for his rural accent. As Chairman, he supervised a machine that killed millions of urban elites.





Rural voters gave Hugo Chavez election wins from 1998-2012 despite growing urban opposition.





Etc.

The GOP has fully adopted rural grievance



Self-sorting by attitude, education, and ethnicity has created revanchist hatred [from 2023]



The Density Divide:
Urbanization, Polarization, and Populist Backlash

Will Wilkinson Vice President for Research Niskanen Center

June 2019

"Self-selected migration ... has produced ... a zero-sum, ethnocentric mindset receptive to scapegoating populist rhetoric about the threat of 'un-American' immigrants, minorities, and liberal elites who dwell in relatively prosperous multicultural cities."



MAGA inflamed violent white nationalism



White grievance politics have great purchase in America [from 2018]



Social intolerance of immigrants ... and those from a different race leads to increased support for strongman rule in the U.S., potential rule of U.S. government by the army, and decreases support for even having a democracy in the U.S.

Outgroup Intolerance and Support for Democracy, 2017

UVA Center for Politics, with Reuters/Ipsos, survey of 5000+ adults, published 2017, applied to 250 million total adults in America

- 98 million agree "white people are currently under attack in this country"
- 40 million adults agree "marriage should only be allowed between two people of the same race"
- 20 million explicitly support white nationalism



Trump has been attacking the rule of law for years



Trump & Putin seek to destroy America's rule of law [from 2018]

"There is an authoritarian playbook, used (with some variations) in Hungary, Turkey, Venezuela and Russia. Dismantle checks on executive power. Control the criminal-justice system. Scapegoat minority groups. Co-opt mainstream parties. Discredit the independent media. Call for opponents to be jailed. Question the legitimacy of elections."

Michael Gerson, 2018





"Chávez, who died in 2013, ruined the economy and gutted institutions, but he won election after election and is still revered by millions. ... A third of the population adored [Chávez], a third loathed him; and, come election time, he courted the floating middle ... by baiting his opponents, and they fell for it. They bellowed and marched, feeling powerful. Yet their tone and rhetoric alienated people. The floaters sided with the guy who spoke their language."

"What Donald Trump learned from Hugo Chávez," The New Statesman, 2017

Trump established raw fabulism early on

The attack on social epistemology and societal trust was immediate [from 2017]

This man is a pathological liar. He doesn't know the difference between truth and lies. He lies practically every word that comes out of his mouth.

If you take President Trump's words literally, you have no choice but to conclude that he is psychotic.



Ted Cruz, 2016



It is not the lies that pose the existential danger to democracy. It's the lying, the kind of thoroughgoing lying that gives rise to a whole new reality or, better still, to no reality at all.

Brooke Gladstone, 2017

Autocrats when caught:

- 1: Deny, lie, slander accusers.
- 2: Say it was a misunderstanding.
- 3. Boast & say "What are you going to do about it?"

John Gartner, 2017
Garry Kasparov, 2017

False flag violence is their trademark

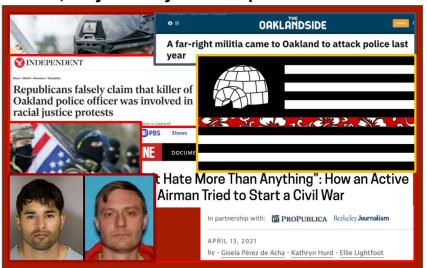


When they incite actual violence – Jan 6, Paul Pelosi – they claim that the violence is false

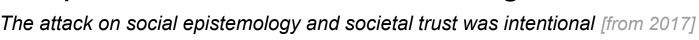
In 2017, they faked a cop beating



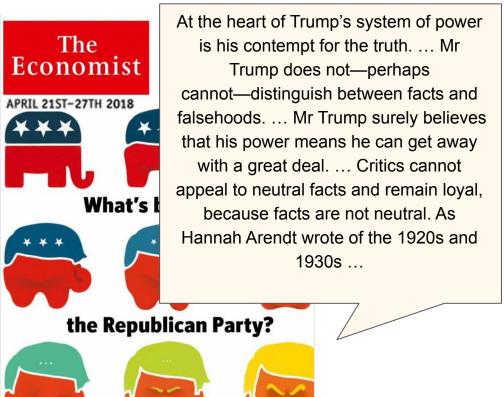
In 2020, they actually killed cops

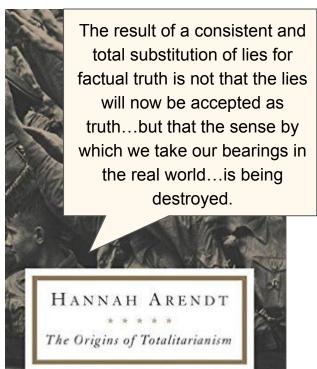


Trump laid waste to our truth safeguards









MAGA uses the language of violent civil war

[from 2017] NRA Recruiting Video "The Violence of Lies"

They use their media to assassinate real news. ... All to make them march. Make them protest. Make them scream racism and sexism and xenophobia and homophobia. To smash windows, burn cars, shut down interstates and airports, bully and terrorize the law-abiding until the only option left is for the police to do their jobs and stop the madness. And when that happens, they'll use it as an excuse for their outrage. The only way we stop this, the only way we save our country and our freedom, is to fight this violence of lies with the clenched fist of truth.



MAGA pumps violent falsehoods into the USA

[from 2018] They want to replace law enforcement with mob violence

From the faked "rape Melania" ...

THE OFFICIAL BREITBART STO

TWITTER ALLOWS 'RAPE M

AFTER SITE EXPLODES WIT

ASSASSINATION THREATS

Buzzfeed News,

January 2017:

"... the "Rape Melania" sign was.. the brainchild of a group of Trump supporters led by Jack Posobiec, ... a prominent figure in the pro-Trump internet. ... the sign was the culmination of a disinformation campaign by Posobiec and others intended to paint the anti-Trump rallies as violent and out of control. ..."

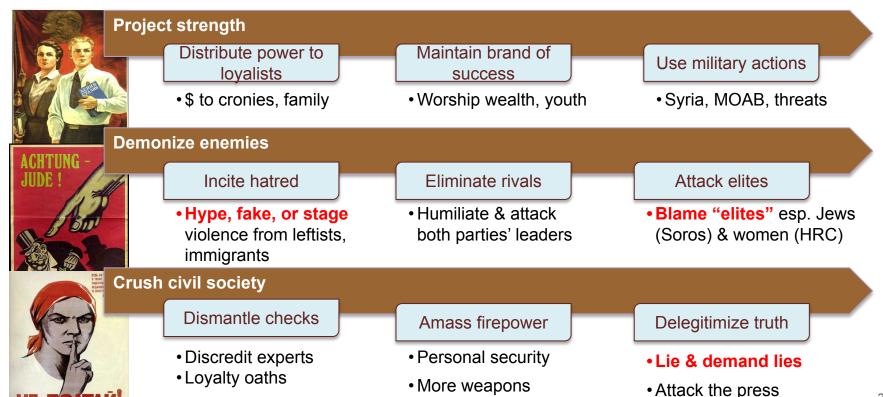
... to state-supported campaigns to discredit law enforcement



Trump has worked through Putin's grim playbook



Since "birtherism," Trump has been shredding our society's safeguards [from 2017]



A convict needs to establish 3 specific lies

ne

Swing voters will reject the convicted felon unless the GOP uses this specific lane

MAGA's message against the rule of law

- 1. Trump = prosperity and strength
- 2. Harris works for dark, corrupt forces
- 3. Corrupt system that fears Trump = lawfare

Unfortunately, MAGA is succeeding



They have to defend three outrageous lies, but thus far they are doing so

Trump = prosperity and strength

Harris works for dark, corrupt forces

Corrupt system that fears Trump = lawfare

- Trump is the celebrity tycoon
- Voters evaluate him for 2017-2019
- They are way ahead on the economy
- Electorate susceptible to fascist appeals & Harris is uniquely susceptible due to her bio
- Trump/Vance has "strongman" appeal on the border, crime, international affairs, etc.
- Half of America blames Democrats for the fact that Trump is a convicted felon
- Indeed, elites are using "lawfare" as a reason to vote **for** Trump

If we disrupt these lies, we win



American swing voters will not throw away the Constitution unless they believe all three

Their lies

Trump = prosperity and strength

Harris works for dark, corrupt forces

Corrupt system that fears Trump = lawfare

America's winning truths

- Bankruptcy Don caused inflation w/ deficits
- We got it under control it w/ IRA, energy production
- His trade war will bring it back
- Trump will sell out anyone for his selfish goals
- Just ask his vice president, cabinet secretaries, wives, business partners, etc.
- Trump is a rapist and convicted felon
- Trust juries (4-0 unanimous juries) and electorates (7m more people voted Biden/Harris)



Comments? Questions? Reach out.

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